

New 2015 - this content is now part of:

- Project NEMO (New/Next Economic Model) <http://project-nemo.org>
- INSEDE (Institute for Sustainable Economic Development) <http://insede.org>
- Business Engineering Systems (MindWare, Basics, Structures) <http://bengin.net/bes/>

You are welcome to take advantage of progress, support us and be part of this voyage of discoveries.

# bengin

**Expanding Economic Value Paradigm**

# Expanding value paradigm (in a hurry)

Peter Bretscher

6. November 2002

# Agenda

1.

**Objects  
Measures  
Values  
Maps**

2.

**Relative and  
absolute  
Value maps**

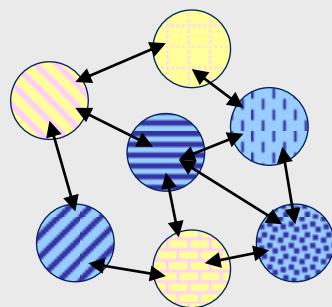
3.

**Applications  
Outlook**

# Objects – Measures – Values – Maps

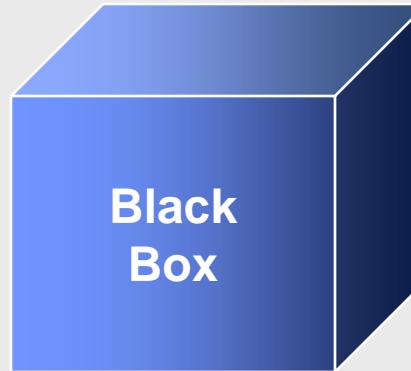
## Object

Nature: → tangible, intangible



## Measures

monetary and nonmonetary

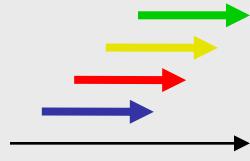


## Key Figures

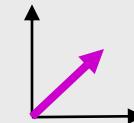


1. Absolute [€, \$, CHF]
  2. Absolute [€, \$, CHF]
  3. .....
- n      relative

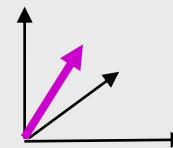
## Metrics



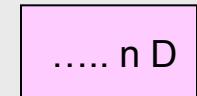
linear



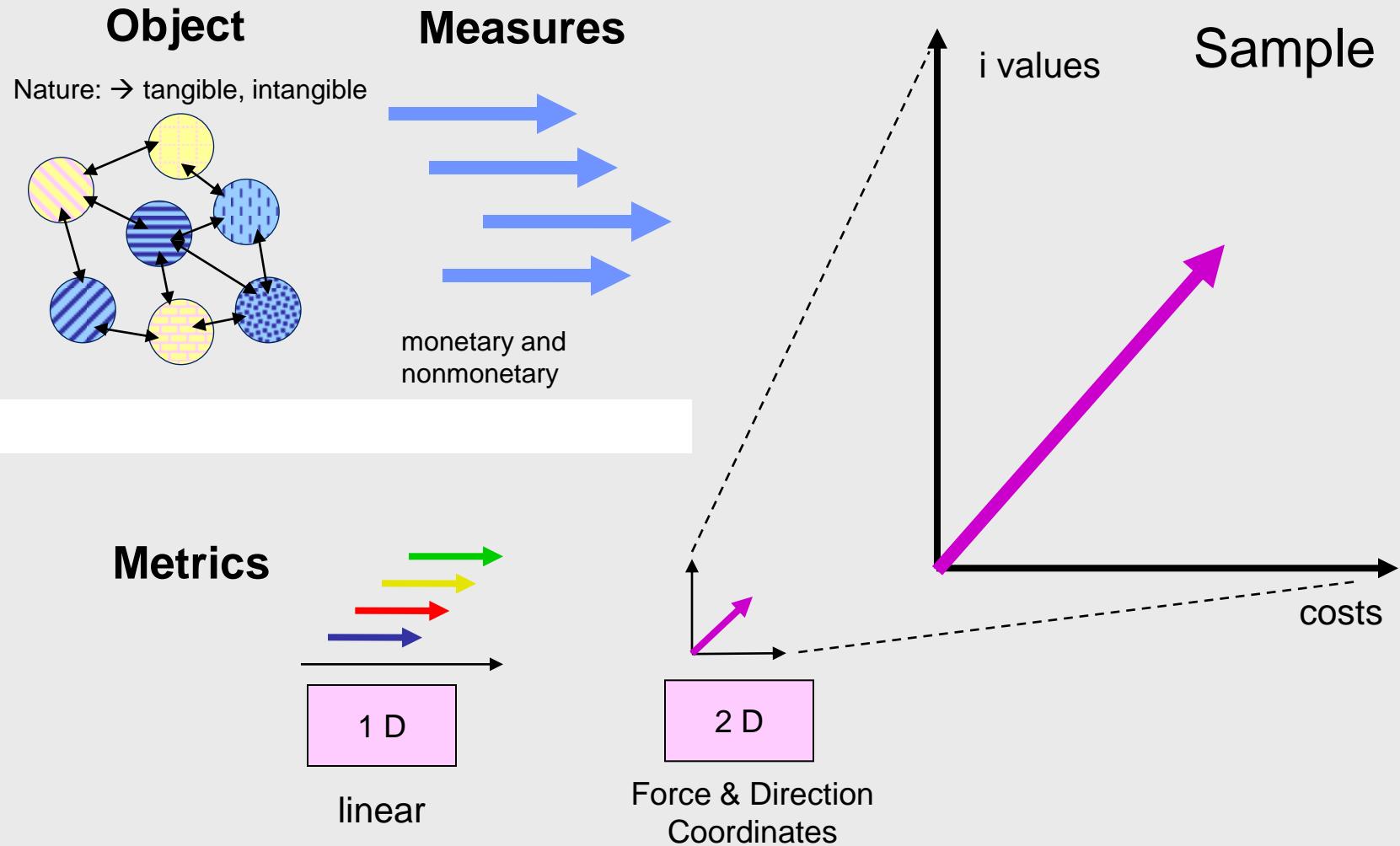
Force & Direction  
Coordinates



Color Theory  
Coordinates: RGB

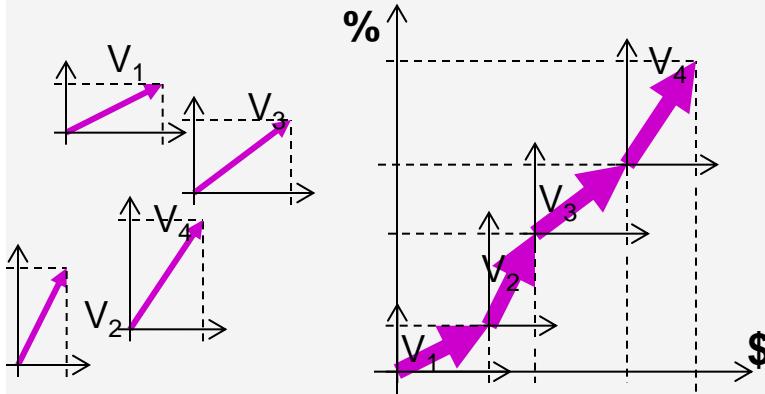


# Objects – Measures – Values – Maps

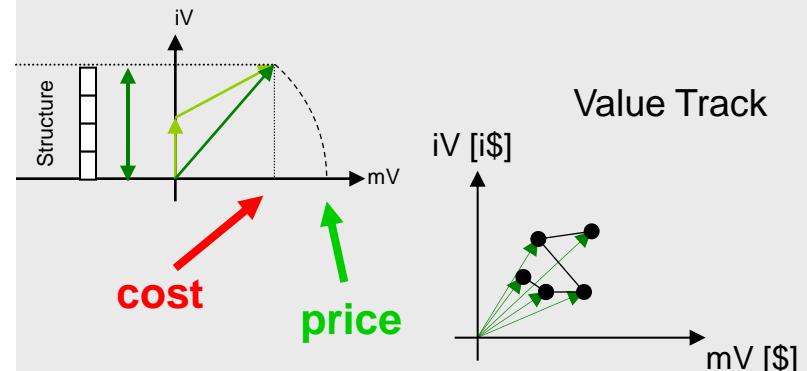


# Relative and absolute Value maps

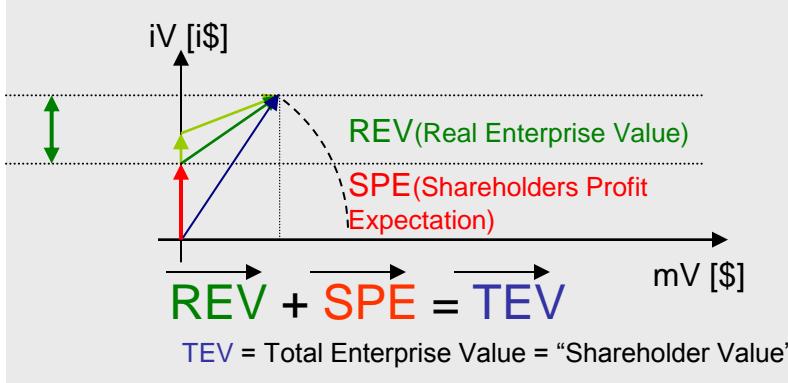
a) relative Vector, Vector profile



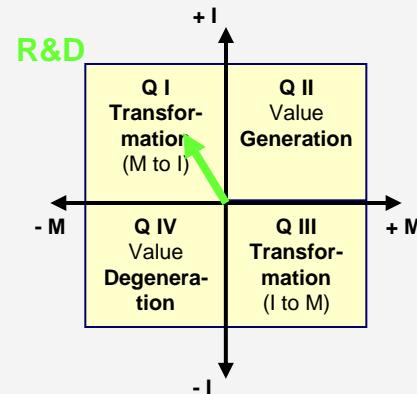
b) absolute Vector, Ortskurve



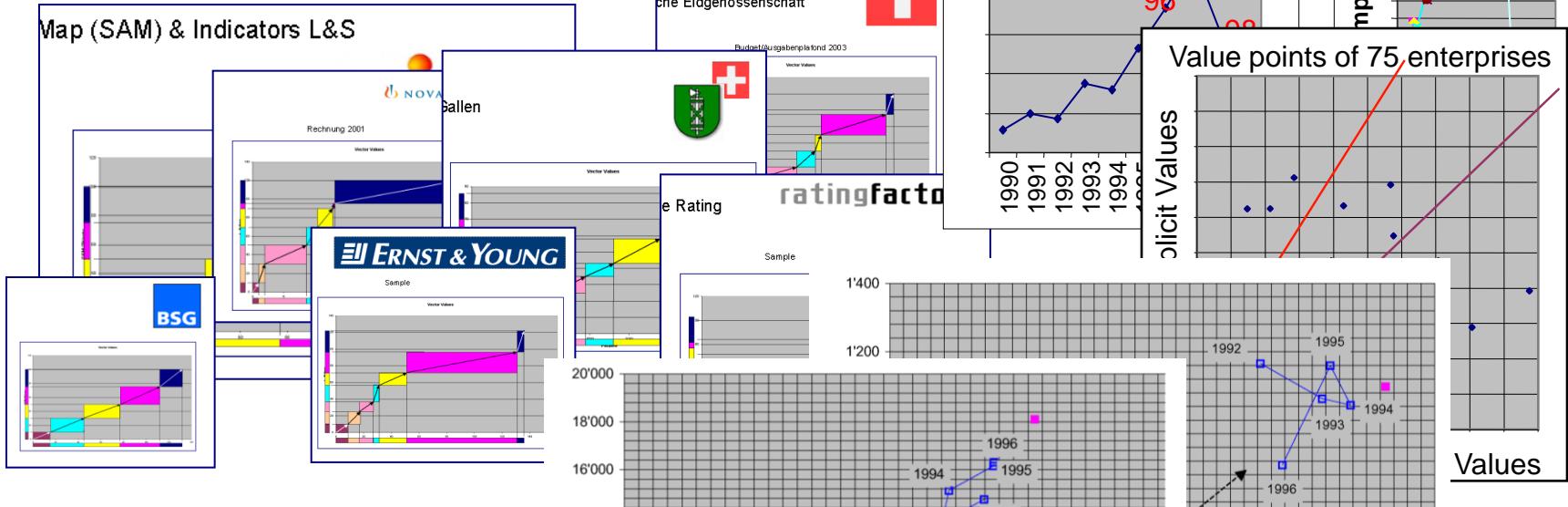
c) Shareholders Valuation



d) Value Quadrants



# Applications, Outlook



## Where to be used

- For complex valuation and controlling purposes. Better valuations.  
Corporate governance,  
Project controlling, Benchmarks,  
M&A, Nonfinancial audit.....

## Outlook

- Focus more on techniques (as a tool and product) than on technology.
- Standards for mapping tangible and intangible resources (in Context):
  - structuring means
  - quantifying means.
- The intellectual property (strat. Asset).

# Thank you

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.....cares about values.