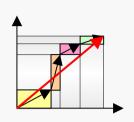
Next generation of business graphics – Value Maps

Performance Vectors



From numbers to meaningful graphics – faster to the point

-	Canada	February 2005								
(Figures alone product code; current month's variance %; actual safes in \$1000;; and 12 month percentage safes variance, with Scil marks every 20%.)										
006.1 2015 220 220 2215 241,054,075 420,047,015 47,215,525 200.2	t (ps. 112,920, 2ps. 122,920, 5	55 127,346, 275 126,455, 275 324,261,								
21% 566,196, 3% 36,177, 12% 63,109, 3% 51,300, 28% 138,514		Parta-39 Parta-39 Parta-39 % 613,532, 19% 601,322, 19% 232,040,								
	; <u> </u>	<u></u>								
20% 216,669,28% 261,750,10% 674,710,20% 637,670,10% 624,152	Parts 100 Parts 100	Parts-120] Parts-120] Parts-190								
		,-lele								
] Parta-250] Parta-260]									
25% 294,778,29% 543,220,39% 547,503,17% 444,20,39% 111,533	1,35% 104,085, 27% 10,771, 2	7% 232,325, 3 % 348,034, 3 % 61,940,								
008-460 008-461 008-462 008-465 008-464 10% 162,215,20% 588,778, \$3% 28,454, \$2% 94,166, \$9% 92,475	0 10-485 3% 62,967, 2% 23,254,	0xh-487 0xh-486 0xh-489 2% 63,295, 47% 910,849, 19% 716,358,								
	ij-mpj	~-}~-}~~								
004419 004411 004412 004413 004414 29% 308,526,25% 129,888,1% 1275,37213% 1521,021,2% 667,272	0a4.411 0a4.418 (19% 1035,778, 3% 314,615, 3	0ah.457 Fine.69 Fine.639 % 363,147, 19% 133,136, 29% 101,377,								
	: <u> </u>	r								
[Pine A31] Pine A32] Pine A32] Pine A33] Pine A35] Pine A35] 23%, 45,020, 52% 506 234, 23% 546 576, 52% 127,962, 23% 151,010	Pine A16 Pine A17]	Ens. A15 Ens. A13 Ens. A20 1% 276.188.18% 675.725.31% 46.139.								
Pint A21 Pint A21 Pint A22 Pint A23 Pint A23 Pint A23 Pint A23 Pint A24 Pint A24 Pint A24 Pint A24 Pint A24 Pint A25 Pint A	1 2% 60,536, 7% 73,860,	Pine A25 Pine A29 Pine A30								
Bine A21 Bine A32 Bine A33 Bine A33 Bine A33 Bine A34 Bine A35 Bine A34 Bine A35 Bin	Eine A36 Eine A32	Steel.301 Steel.302 Steel.300 % 303,515, 12% 108,145, 5% 16,223,								

		summer s	01.04.2004	01.05.2004	*******	01.07.2004	01.08.2004	01.09.2004	01.10.2004	*****	*****	01.01.2005	summer s			
# Mem ProdCode	Date	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005		Max	Min
1 Prod001 800-1 Ac	:t	185'445	202'020	201'825	209'820	254'901	2347432	258'087	266127	250'042	238'543	261'890	250111	CurVel001		
Fcs	t.	184'348	215'029	207786	202*280	206'835	189'294	195'888	197'588	185'316	189'233	204220	188'495			
Va	e	1'097	-13/009	-5'961	7'540	48'066	45138	62199	68539	64726	49/310	57670	61'616			
	Data001	1%			4%	23%	24%	32%	35%	35%	26%	26%		CurPet001	35%	-6%
_	1.010101	1.4	-4.5		1.0			58.0			80.00	2010			10.10	
2 Prod002 800-2 Ac	+	230'360	279'500	252720	255'840	358'594	334021	361'061	359'552	325'584	335'582	341'532	341'954	CurVel002		
For		250'389	285'015	274'531	259/874	275'547	261'374	271 595	277'092	251'354	253'108	284'516	250'679			
Va		-20'029			-4'034	B3'047	72'647	89/466	82'460	74'230	82'476	57016	90'975			
	Data002	-8%	-2%		-2%	30%	28%	33%	30%	30%	33%	20%		CurPet002	36%	-8%
		-0.4		-2.4	-4.0	30 18	20.4	33.8	30.8	30.16	3376	2078	30.4	CMPGROV	30.4	-0.4
3 Prod003 800-3 Ac	+	342'240	434'310	373'240	396/660	455'903	459'561	474'034	462726	423743	416'666	463'368	4390147	CurVal003		
For		353'845	436'900	383'489	396'991	394'037	394101	409'406	390'367	370'991	368*202	400'703	374157	04 10000		
Va		-11'605			-231	61'866	65460	64'628	72'359	52752	48'464	62'665	64/890			
10	Data003	-11605	-2590	-10.249	-231	16%	17%	16%	19%	14%	13%	16%		CurPet003	1. Paint	-3%
	Distances	-376	-136	-376	0.36	10%	17.76	10.%	1976	1436	1.37%	10%	1776	Curretous	1976	-376
4 Prod004 800-4 Ac	+	40'160	50'560	45120	46720	50'211	48'591	44'955	46'929	44/536	44755	48'631	477346	CurVal004		_
													42'623	Corvei004		
For		40785	48/825	43'048	44'348	47'836	44'060	45'364	45'814	42710	43'530	46'615				
Va		-625			2'372	2375	4511	-1'409	1115		1'226	2'016	41582	0.0.0004		244
	Data004	-2%	4%	5%	5%	5%	10%	-3%	2%	4%	3%	4%	11%	CurPct004	11%	-3%
															_	_
5 Prod005 800-5 Ac		66'270	75'200	71'440	73790	104/048	94156	107448	106'505	94'502	95'634	106'2'16		CurVal005		
For		73'304	81'462	80181	79'538	71'681	69'635	68'984	65'234	62424	64'467	68'526	65'651			
Va		-7'034			-5748	32'367	24'521	38'464	41'272	32468	31467	37690	34'384			
	Data005	-10%	-8%	-11%	-7%	45%	35%	58%	63%	52%	48%	55%	52%	CurPet005	63%	-11%
a la mandana di a															_	_
6 Prod006 800-6 Az		102365	117115	118/295	118'590	151'644	136/257	141773	150/355	138'501	135710	146'547		CurVal005		
For		112/683	127'939	118/618	115'854	130'909	118177	117171	120490	110/677	111'689	126'363	118'065			
Va		-10'318			2736	20735	18'080	24'602	29'865	27'824	24021	20184	14933			
	Data006	-9%	-8%	0%	2%	16%	15%	21%	25%	25%	22%	16%	13%	CurPct006	25%	-9%
															_	
7 Prod007 800-7 Az		141'400	160/650	148/400	165'550	214141	198715	201'607	209/097	186/284	188/689	206114		CurVal007		
Fct		150'029	178/274	163192	165'621	161'253	164'016	157593	164/059	155710	147'551	160'051	151141			
Va		-8%29			-71	52'888	34'699	44'214	44'238	30'574	41138	46'063	41'709			
	Data007	-8%	-10%	-9%	0%	33%	21%	28%	27%	20%	28%	29%	28%	CurPot007	33%	-10%
8 Prod008 800-8 Az		941095	103'935	103935	104'140	139335	140'013	135'695	136'579	130/630	123/104	135'458		CurVal008		
Fca	rt 🛛	116'045	132916	126/494	127'691	106/805	101'452	103'033	104/318	94'919	96'497	108'869	98/094			
Va	W.	-21'990	-20'901	-22'559	-23'551	32'530	38561	32'662	32'261	35711	26'607	26'589	29/254			
	Data008	-19%	-22%	-18%	-18%	30%	38%	32%	31%	38%	28%	24%	30%	CurPct008	38%	-22%
9 Prod009 800-9 Ac		180'635	220/365	191750	202'665	221'582	199'547	215463	228425	211%28	215'005	214935		CurVal009		
Fca	et i	169'645	197'803	179235	183'582	237687	228 292	224'945	226799	200709	212'560	227678	212'989			
Ve	er in the second se	10'990	22'562	12515	19'003	-16105	-20745	-9482	1'625	10'919	2445	-12743	-13'533			
	Data009	6%	11%	7%	10%	-7%	-13%	-4%	1%	5%	1%	-6%	-6%	CurPct009	11%	-13%
10 Prod010 800-10 Ac	t:	284'240	322'620	317*300	315'020	357*203	324/859	354'853	358400	339467	326'581	359'448	324'381	CurVal010		
Fcs	d l	370'050	404'305	375/811	375212	353/07B	330745	332'060	3357061	313'904	318'416	337030	318'927			

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